



Grasim Industries Limited

Performance Review – Q3FY07

23rd January 2007

Cautionary Statement

Statements in this “Presentation” describing the Company’s objectives, estimates, expectations or predictions may be “forward looking statements” within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company’s operations include global and Indian demand supply conditions, finished goods prices, feedstock availability and prices, cyclical demand and pricing in the Company’s principal markets, changes in Government regulations, tax regimes, economic developments within India and the countries within which the company conducts business and other factors such as litigation and labour negotiations. The Company assumes no responsibility to publicly amend, modify or revise any forward looking statement, on the basis of any subsequent development, information or events, or otherwise.



Consolidated Financial Performance – Q3FY07

	<u>Rs. Crs.</u>	<u>% Change</u>
TOTAL REVENUE	3,688	↑ 46
PBIDT (including minority share)	1,180	↑ 134
Interest Charges	52	↓ (3)
PBT (including minority share)	974	↑ 215
Total Tax Expenses	308	↑ 221
PAT (Before Minority Share)	666	↑ 212
PAT (After Minority Share)	555	↑ 184
EPS (Rs.)	60.6	↑ 184

- Net Profit at record high, up by 184%
- Impressive growth in revenue, up by 46%
- PBIDT more than doubles, up by 134%
 - Excellent performance by Grasim's Cement Business and subsidiary, UltraTech
 - Excellent performance from VSF business
- PBT up by 215%



Consolidated Financial Performance – 9MFY07

	<u>Rs. Crs.</u>	<u>% Change</u>
TOTAL REVENUE	10,083	↑ 37
PBIDT <small>(including minority share)</small>	3,047	↑ 90
Interest Charges	159	↓ (3)
PBT <small>(including minority share)</small>	2,443	↑ 138
Total Tax Expenses	757	↑ 166
PAT (Before Minority Share)	1,686	↑ 127
PAT (After Minority Share)	1,409	↑ 104
EPS (Rs.)	153.7	↑ 104

- Consolidated Revenue up by 37%
- PBIDT higher by 90%
 - Excellent performance from Grasim's Cement Business and subsidiary UltraTech
 - Excellent performance from VSF business
- PBT up by 138%
- Tax expenses up by 166%
 - Higher earnings in the quarter
 - Lower component (in % terms) of tax free income
- PAT more than doubles, up by 104%

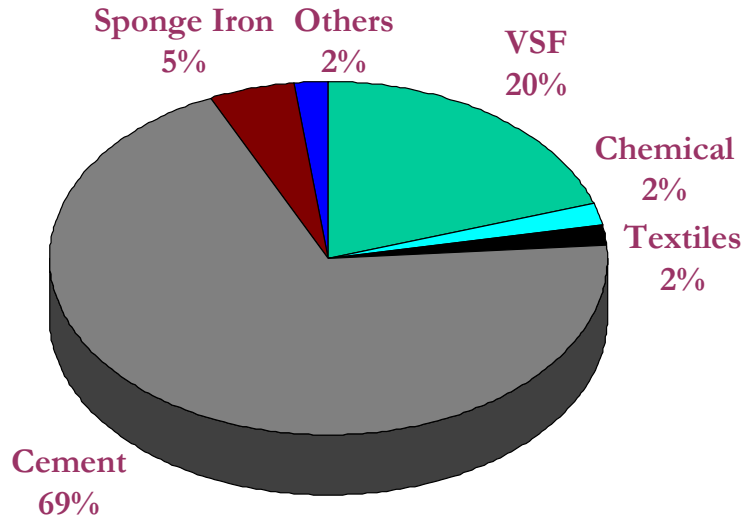
Consolidated Financial Performance

(Rs. Crores)

	Q3FY07	Q3FY06	% Chg.	9MFY07	9MFY06	% Chg.	FY06
Net Turnover & Op. Income	3,688.2	2,520.4	46	10,082.7	7,348.7	37	10,274.9
Other Income	64.7	29.6	118	167.3	149.8	12	217.3
PBIDT	1,179.7	504.6	134	3,046.7	1,606.0	90	2,330.5
Interest	51.6	53.0	(3)	159.2	163.6	(3)	212.2
Gross Profit	1,128.1	451.6	150	2,887.5	1,442.4	100	2,118.3
Depreciation	154.6	142.3	9	444.7	415.0	7	563.1
Exceptional Items	--	--	--	--	--	--	4.1
PBT	973.5	309.3	215	2,442.8	1,027.4	138	1,559.3
Current Tax	297.4	105.6	182	760.2	324.4	134	434.9
Deferred Tax	10.4	(9.6)	--	(3.3)	(40.0)	--	(32.2)
Total Tax	307.8	96.0	221	756.9	284.4	166	402.7
PAT	665.7	213.3	212	1,685.9	743.0	127	1,156.6
Minority Share	110.3	18.0	--	276.9	51.2	--	116.0
PAT (after Minority Share)	555.4	195.3	184	1,409.0	691.8	104	1,040.6
Earning Per Share - Basic and Diluted (Rs.)	60.6	21.3	184	153.7	75.5	104	113.5

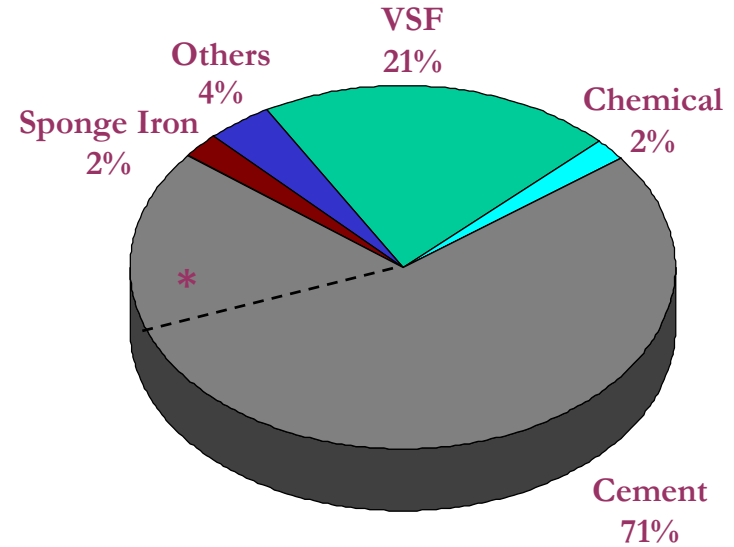
Consolidated Segmental Performance – Q3FY07

Revenue Mix



(Rs.3,688 Crs.)

PBIDT Mix



(Rs.1,180 Crs.)

- VSF (incl. Chemical) contributed 22% (24%) to Revenue and 23% (30%) in PBIDT mix
- Cement contributed 69% (66%) to Revenue and 71% (64%) in PBIDT mix

(* Minority Share 16%)



Standalone Financial Performance – Q3FY07

	<u>Rs. Crs.</u>	<u>%</u> <u>Change</u>
TOTAL REVENUE	2,279	↑ 37
PBIDT	710	↑ 113
Interest Charges	24	↑ 2
PBT	606	↑ 155
Total Tax Expenses	194	↑ 156
PAT	412	↑ 154
EPS (Rs.)	44.9	↑ 154

- Net Profit at record high, up by 154%
- Impressive growth in revenue, up by 37%
- PBIDT more than doubles, up by 113%
 - Excellent performance by Cement and VSF businesses
 - Improved performance by Sponge Iron business
 - Chemical business impacted by shutdown in one of the Captive Power Plants in the quarter
- PBT up by 155%



Standalone Financial Performance – 9MFY07

	<u>Rs. Crs.</u>	<u>%</u> <u>Change</u>
TOTAL REVENUE	6,182	↑ 27
PBIDT	1,844	↑ 64
Interest Charges	72	↓ (3)
PBT	1,542	↑ 84
Total Tax Expenses	480	↑ 103
PAT	1,061	↑ 77
EPS (Rs.)	115.8	↑ 77

- Revenue up by 27%
- PBIDT up by 64%
 - Excellent performance by Cement and VSF businesses
 - Subdued performance from Sponge Iron
 - Chemical business impacted by shutdown in one of the Captive Power Plants for about six months
- Tax expenses higher by 103%
 - Higher earnings in the quarter
 - Lower component (in % terms) of tax free income
- PAT up by 77%

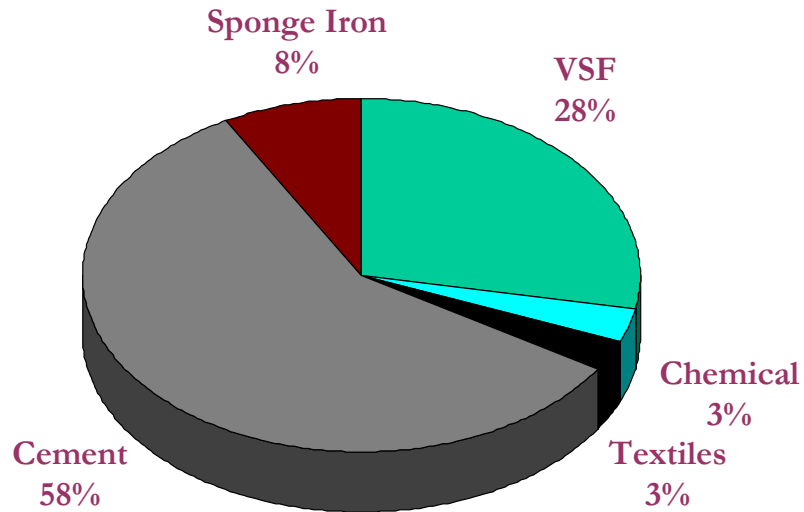
Standalone Financial Performance

(Rs. Crores)

	Q3FY07	Q3FY06	% Chg.	9MFY07	9MFY06	% Chg.	FY06
Net Turnover & Op. Income	2,279.4	1,660.1	37	6,181.9	4,873.7	27	6,703.5
Other Income	44.4	15.2	191	132.1	111.6	18	169.1
PBIDT	710.4	334.3	113	1,843.6	1,126.8	64	1,590.9
Interest	24.0	23.5	2	71.6	73.7	(3)	97.4
Gross Profit	686.4	310.8	121	1,772.0	1,053.1	68	1,493.5
Depreciation	80.6	73.2	10	230.4	215.7	7	291.6
Exceptional Items (net)	--	--	--	--	--	--	4.1
PBT	605.8	237.6	155	1,541.6	837.4	84	1,206.0
Current Tax	192.3	84.2	128	477.1	260.1	83	369.8
Deferred Tax	1.9	(8.5)	--	3.2	(23.2)	--	(27.0)
Total Tax	194.2	75.7	156	480.3	236.9	103	342.8
PAT	411.6	161.9	154	1,061.3	600.5	77	863.2
Earning Per Share - Basic and Diluted (Rs.)	44.9	17.7	154	115.8	65.5	77	94.1

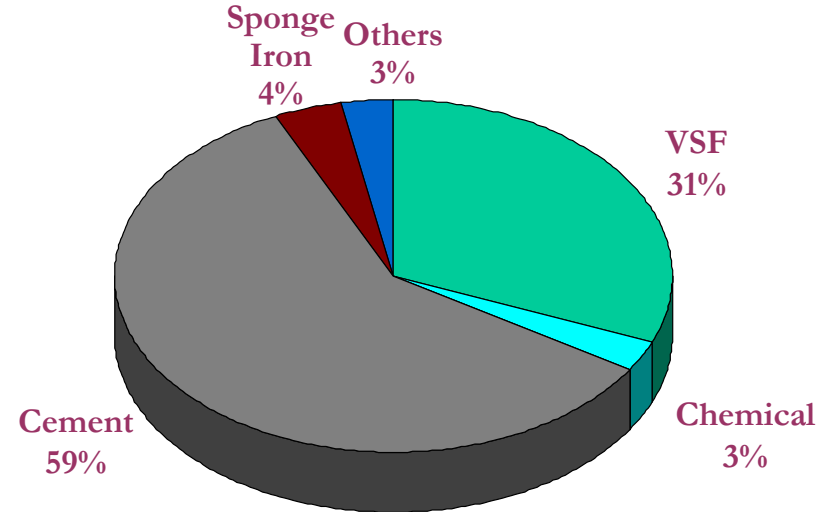
Standalone Segmental Performance– Q3FY07

Revenue Mix



(Rs.2,279 Crs.)

PBIDT Mix



(Rs.710 Crs.)

- VSF (incl. Chemical) contributed 31% (36%) to Revenue and 34% (45%) in PBIDT mix
- Cement contributed 58% (53%) to Revenue and 59% (52%) in PBIDT mix

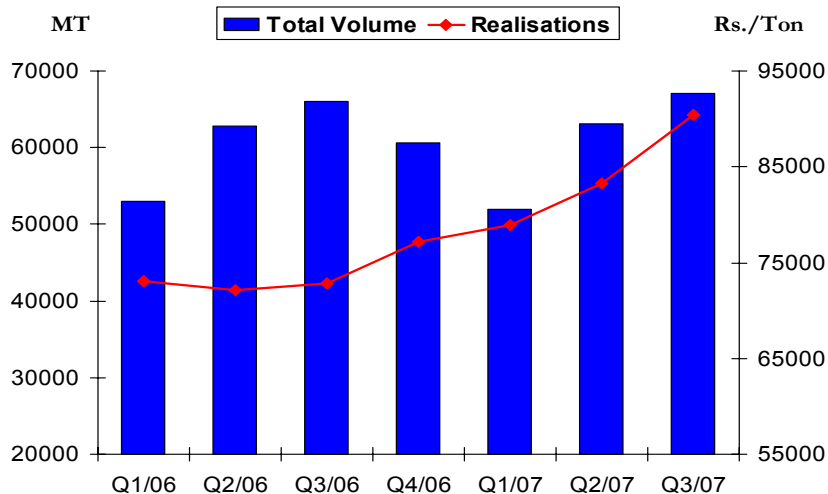
Business Review – Q3FY07

- VSF
- Chemicals
- Cement
- Sponge Iron
- Textiles

Viscose Staple Fibre : Q3FY07 Highlights

	Q3FY07	Q3FY06	% Chg.
Capacity (TPA)	266,450	257,325	4
Production (MT)	68,784	61,862	11
Sales Volumes (MT)	67,061	66,025	2
Net Turnover (Rs Crs.)	647.0	515.2	26
Realisation (Rs./MT)	90,389	72,816	24
PBIDT (Rs. Crs.)	223.3	124.2	80
PBIDT Margin (%)	34.5%	24.1%	--
PBIT (Rs. Crs.)	204.7	107.6	90

- Impressive capacity utilisation at 103% (96%)
- Production up by 11%
- Highest ever sales volumes
 - Strong demand, both from domestic and export segments
 - Increasing consumer preference for cellulosic products
- Realisations up 24% YoY
 - Pull effect on account of strong demand momentum
 - Cost push effect of increase in input prices
- Operating margins improved considerably
 - Aided by higher realisations
 - Despite rise in input cost
- Substantial rise in operating profit - up 80%



Viscose Staple Fibre : Outlook

- **Business outlook remains positive**
 - Robust demand in the global and domestic markets
 - Prices remain firm despite fall in prices of competitive fibres
- **Margins likely to remain stable at current levels**
- **Capacity enhancement thru' brownfield and de-bottlenecking to meet growing demand**
 - Domestic capacity to be expanded by 49,275 TPA by FY08 end
 - ⇒ 3,600 TPA likely to materialise in Q4 FY07
 - Doubling of capacity in Chinese JV from 30,000 TPA to 60,000 by December 07
- **Long term outlook remains positive**
 - Indian Textile Industry to grow led by increasing domestic consumption and rising exports
 - Thrust on high value niche fibres, Modal and Excel, to enlarge markets
 - Efforts to introduce VSF based non-woven products in domestic markets
 - Strengthening of backward linkages in pulp through AV Nackawic



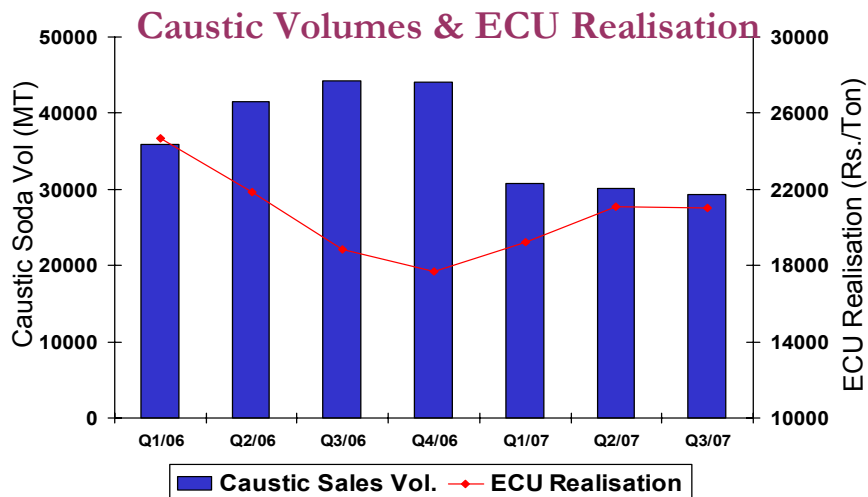
Chemical : Q3FY07 Highlights

	Q3FY07	Q3FY06	% Chg.
Caustic Capacity (TPA)	190,800	190,800	--
Caustic Production (MT)	29,962	44,039	(32)
Caustic Sales Volumes (MT)	29,337	44,283	(34)
Net Turnover (Rs. Crs.)	76.7	93.0	(18)
ECU Realisation (Rs./MT)	21,035	18,846	12
PBIDT (Rs. Crs.)	19.3	25.2	(23)
PBIDT Margin (%)	25.1%	27.0%	--
PBIT (Rs. Crs.)	13.5	20.8	(35)

- Production and sales volume impacted due to shutdown in one of the captive power plants
- ECU realisation up by 12% on account of higher Caustic and HCL prices
- Operating profit impacted due to lower volumes

Outlook

- Plant operation normalised in Jan.' 07
 - Second power plant restarted
- With new capacity additions, Caustic soda prices may soften





Cement : Q3FY07 Highlights

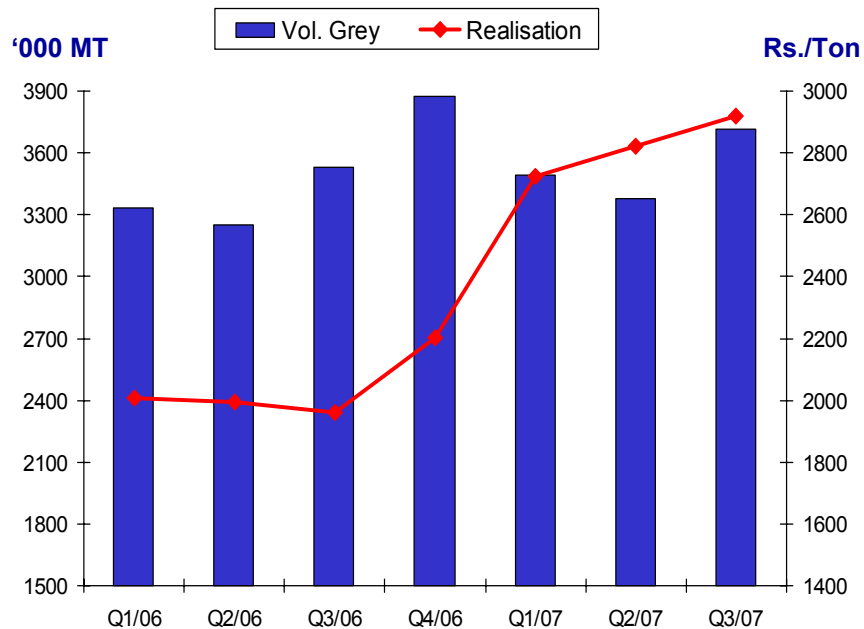
	Q3FY07	Q3FY06	% Chg.
<u>Grey Cement</u>			
Capacity (Mn. TPA)	13.12	13.12	--
Production (Mn. MT)	3.67	3.49	5
Sales Volumes* (Mn. MT)	3.72	3.53	5
Net Turnover* (Rs. Crs.)	1,175.5	760.5	55
Realisation* (Rs./MT)	2,918	1,959	49
<u>White Cement</u>			
Capacity (TPA)	475,000	475,000	--
Production (MT)	91,722	87,377	5
Sales Volumes (MT)	93,571	90,474	3
Net Turnover (Rs.Crs.)	99.3	77.8	28
Realisation (Rs./MT)	6,456	6,097	6
PBIDT (Rs. Crs.)	420.3	174.8	140
PBIDT Margin (%)	33.0%	20.9%	--
PBIT (Rs. Crs.)	376.4	133.9	181

- Excellent performance
- High capacity utilisation at 112% (106%)
- Sales volume increased by 5%
- Realisation 49% higher from depressed levels in Q3FY06
- Sequentially, realisation up by 3%
 - Stable prices in all the zones except South
- Revenue surged by 55% on the back of higher realisations and better volumes
- White Cement
 - Net Turnover up 28% aided by robust growth in value added products

* Excludes traded sales volumes

Cement : Q3FY07 Highlights (contd..)

Grey Cement Sales volumes and Realisation /Tonne



- Cost pressures on account of higher fuel and freight cost
- Margins moved up from 21% to 33%
- Operating profit rose by 140%
- 20 MW TPP commissioned at Rajashree Cement, Karnataka

Cement : Outlook

- Strong growth in demand maintained; Industry grew by 10% during 9MFY07
- Industry witnessing tight supply scenario
 - Demand – supply balanced across regions
- Demand expected to grow by about 9% in the long term
 - Strong macro economic environment
 - Robust demand from residential and commercial construction
 - Aided by industrial investment and higher spending on infrastructure
- Capacity utilisation to remain at higher levels
 - Capacity additions of 23-25 mn. tons expected in FY07 & FY08 (2 year period)
 - Strong demand growth expected to absorb additional supplies
 - However capacity additions in FY09 may exceed demand growth
- Cement prices expected to sustain
- Project implementation plans moving satisfactorily



Sponge Iron : Q3FY07 Highlights

	Q3FY07	Q3FY06	% Chg.
Capacity (TPA)	900,000	900,000	--
Production (MT)	116,996	90,972	29
Sales Volumes (MT)	147,339	98,440	50
Net Turnover (Rs. Crs.)	195.2	132.9	47
Realisation (Rs./MT)	12,344	11,694	6
PBIDT (Rs. Crs.)	25.0	3.3	--
PBIDT Margin (%)	12.8%	2.5%	--
PBIT (Rs. Crs.)	16.2	(5.2)	--

- Production higher by 29%
 - Increased working days
 - Marginally higher use of alternate fuels
- Sales volume up by 50%
 - Higher production and strong demand from end use industry
- Realisation higher by 6%
 - Adjusted for low value non-moving stock sold in the quarter, realisation higher by 12%
 - Helped by increase in prices of substitute metallics
- Operating profit improved
 - Higher volumes and realisation
 - Change in raw material mix

Outlook

- Profitability likely to sustain in near term with realisation expected to remain stable
- Business outlook expected to improve in long term with adequate gas availability, which is likely by CY 2007 end

Textiles : Q3FY07 Highlights and Outlook

	Q3 FY07	Q3 FY06	% Chg.
Sales Volumes			
- Fabrics (lac Mtrs.)	34	26	30
- Synthetic Yarn (MT)	1,458	1,665	(12)
Net Turnover (Rs. Crs.)	53.7	50.9	6
Fabric Realisation (Rs./Mtr.)	110	108	2
Synth. Yarn Realisation (Rs./Kg)	139	128	9
PBIDT (Rs. Crs.)	(0.3)	0.2	--
PBIDT Margin (%)	--	0.4%	
PBIT (Rs. Crs.)	(2.9)	(1.3)	--

- **Fabric volumes up by 30%**
 - Higher sales to global brands and domestic RMG segment
- **Lower operating profit due to higher yarn prices and advertising expenses**
- **Outlook**
 - Growth in fabric demand expected to continue with increase in RMG exports
 - Profitability expected to improve post modernisation and commissioning of 8 MW thermal power plant



ANDAAZ ZARA HAT KE!

Capex

Capex plans

● Capex Summary

	Rs. Crores		
	Total	Cash Outflow	
		FY07	FY08
Cement	3,663	1,358	2,205
- 4 Mn. TPA Greenfield Project at Kotputli, Rajasthan	1,275		
- 4 Mn. TPA Project at Shambhupura, Rajasthan	1,220		
- Thermal Power plants (4 Nos, 102 MW, Project Cost Rs.455 Crs.)	391		
- Grinding unit - North (1.3 Mn. MT, Project Cost Rs.137 Crs.)	116		
- De-bottlenecking/Blending	166		
- RMC plants (16 Nos, Capacity 33 lac cu.m.p.a.)	67		
- Modernization	311		
- Upgradation of production facilities	117		
VSF	721	314	401
- Capacity expansion (49,275 Tons)	473		
- Modernization	248		
Chemical	178	111	67
Textiles	79	43	36
Others	21	21	-
TOTAL	4,662	1,847	2,709

● 9MFY07 Capex spent - Rs.1,023 Crs.

➤ Cement Rs.736 Crs., VSF Rs.144 Crs., Others Rs.143 Crs.

● Separate Capex plan of Rs.2,698 Crs. for UltraTech (Spent Rs. 464 Crs.)

➤ 4 Mn. Ton project at Tadpatri with split grinding unit, Outlay Rs.1,275 Crs.

➤ 2 Thermal power plants, capacity 142 MW, Outlay Rs.810 Crs.

➤ RMC plants – Outlay Rs.62 Crs. (Nos.14, Capacity 30 lac cu.m.p.a.)

UltraTech Cement Limited (Consolidated)

Performance Review

UltraTech: Consolidated Financial Performance – Q3FY07

(Rs. Crores)

	Q3 FY07	Q3 FY06	% Chg.
Net Turnover*	1,220.2	772.2	58
Other Income	16.9	7.2	136
PBIDT	400.5	133.2	201
PBIDT Margin (%)	32.8%	17.3%	--
Interest	20.2	23.0	(12)
Depreciation	57.7	58.1	(1)
PBT	322.7	52.1	519
Current Tax	104.8	21.1	396
Deferred Tax	3.5	(1.1)	--
PAT	214.4	32.1	568
Minority Share	0.5	0.3	--
PAT after Minority share	213.9	31.8	573

- Net Turnover* increased by 58% due to improved volumes and realisations
- PBIDT margins improve from 17% to 33%
 - Higher domestic cement realisations and volumes
- Cost pressures on account of higher fuel and freight cost
- Reduction in power cost with change in power source
- Interest expenses lower by 12% on repayment of high cost loans
- Net Profit increased nearly sevenfold, from Rs.32 Crs. to Rs.214 Crs.

* Adjusted for traded sales volumes



UltraTech Consolidated: Highlights

	Q3 FY07	Q3 FY06	% Chg.
Production (Mn. MT)			
Clinker	0.77	0.40	} 17
Cement	3.59	3.32	
Sales volumes (Mn. MT)			
Cement - Domestic *	3.21	2.95	9
- Exports	0.36	0.38	(6)
Clinker	0.77	0.40	91
	4.34	3.73	16
Realisation (Rs./Ton)			
Cement (Domestic) *	3,019	2,017	50
Cement (Exports) [§]	2,791	2,715	3
Clinker	1,673	1,658	1

* Excludes traded sales volumes of 0.15 Mn.MT (Q3FY06 - 0.21 MT)

§ Includes freight on part quantity

- Capacity utilisation at 103% as against 88% in Q3FY06
- Sales volume up by 16%
 - Domestic dispatches higher by 9% helped by strong demand growth
 - Strong growth in clinker exports
- Domestic cement realisation higher by 50% from depressed levels in Q3FY06
- Cement export prices move up from \$45 to \$49/ton on YoY basis
- Export prices may soften from mid CY07

Shree Digvijay Cement Company Limited (SDCC)

Performance Review

SDCC Financial Performance - Q3FY07

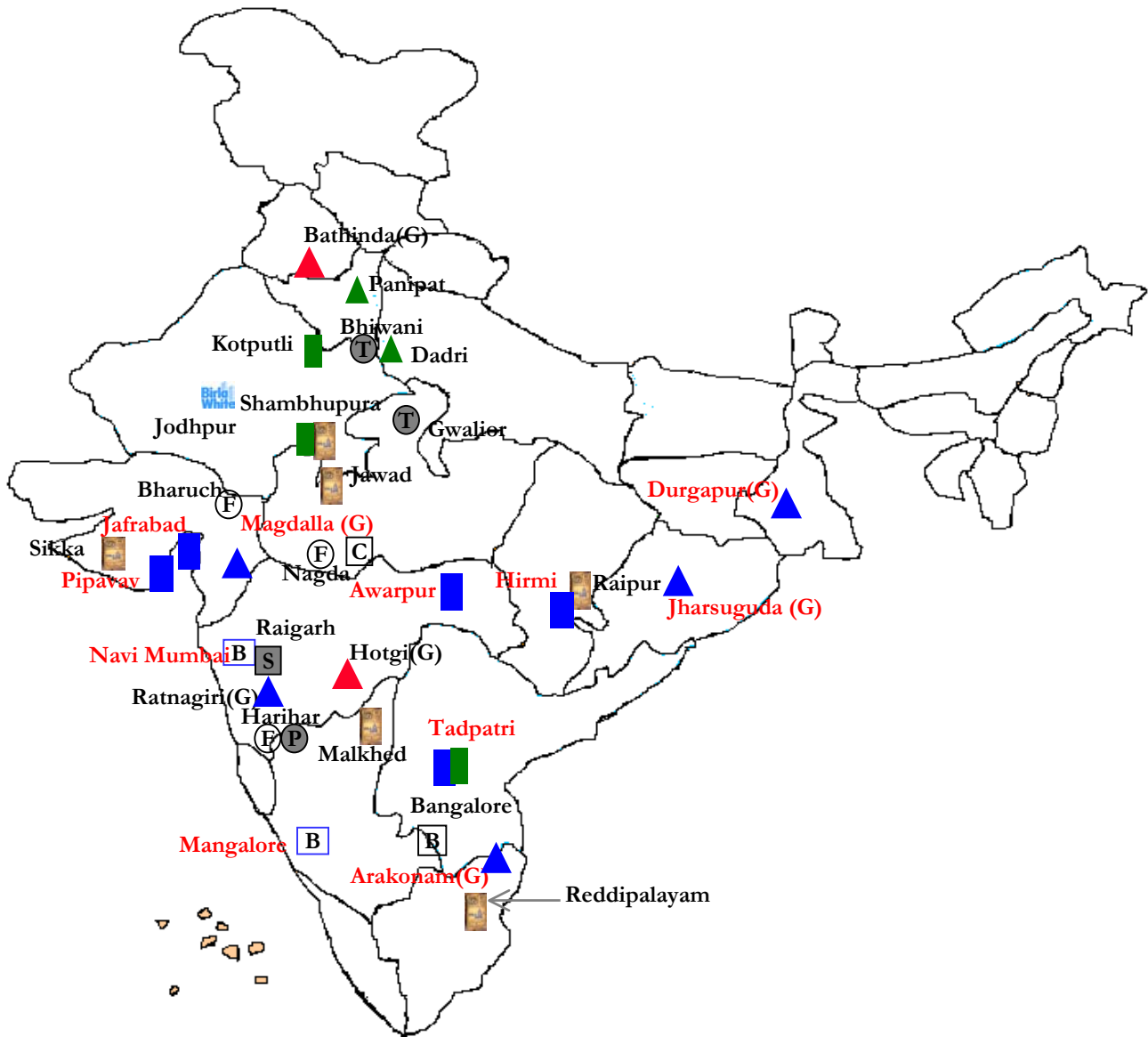
(Rs. Crores)

	Q3 FY07	Q3 FY06	% Chg.
Production (Lac MT)	2.40	2.42	(1)
Sales Volumes (Lac MT)	2.48	2.41	3
Realisation (Rs./MT)	2,783	2,145	30
Net Revenues	69.0	51.6	34
PBIDT	20.5	8.3	145
PBIDT Margin	29.6%	16.2%	--
Interest	0.3	0.4	(11)
Depreciation	1.7	1.6	8
FBT	0.04	0.04	--
Profit before EIs	18.4	6.3	189
Exceptional Items	--	6.2	--
Profit after EIs	18.4	12.5	47

- Sales volume up by 3%
- Realisations higher by 30% from depressed levels in Q3FY06
- Significant improvement in operating margins benefiting from higher realisations
 - Despite higher fuel cost and substantial rise in freight cost
- PAT at Rs.18.4 Crs., up by 47%

Plant Locations– Grasim & its subsidiaries

- Proposed Cement Projects
- ▲ Proposed Grinding Units
- Grey cement plants
- ▲ Grinding Units (G)
- B Bulk Cement Terminal
- UltraTech Cement Plants
- ▲ UltraTech Grinding Units (G)
- B UltraTech Bulk Cement Terminals
- F Fibre plants
- P Pulp plant
- C Chemical plant
- T Textiles units
- S Sponge Iron plant



Not to scale



Thank You



Grasim Industries Limited

Annexure



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Profitability Snapshot

Standalone

(Rs. Crores)	FY99	FY05	FY06	9M FY07
Gross Turnover	4,325	7,201	7,655	6,852
Net Turnover	3,757	6,229	6,668	6,148
PBIDT	674	1,785	1,591	1,844
PBIDT Margin (%)	17.9	28.7	23.9	30.0
Int. & Fin. Charges	292	139	97	72
PBDT	381	1,646	1,494	1,772
Total Tax Expenses	67	418	343	480
PAT (After Minority Share)	* 105	886	863	1,061
EPS (Rs.)	* 12.5	96.6	94.1	115.8
DPS (Rs.)	6.8	16.0	20.0	--
ROAvCE (PBIT Basis)(%)	\$ 10.3	\$ 36.1	\$ 27.8	\$ 41.1
RONW (%)	5.3			
Interest Cover (x)	2.3	9.6	12.5	19.1

* Adjusted for deferred tax

\$ Adjusted for investments in cement subsidiaries and related income

Consolidated

	FY04	FY05	FY06	9M FY07
	9,189	10,776	11,763	11,170
	7,782	9,292	10,240	10,048
	1,909	2,272	2,331	3,047
	16.4	24.5	22.8	30.3
	313	285	212	159
	1,596	1,988	2,118	2,888
	286	442	403	757
	761	880	1,041	1,686
	83.0	96.0	113.5	153.7
	--	--	--	--
	15.2	18.5	18.4	33.9
	22.7	23.7	23.4	33.8
	5.1	6.3	8.9	14.4

Financial Snapshot

Standalone

(Rs. Crores)	FY99	FY05	FY06	9MFY07
Gross Block	4,937	6,052	6,417	7,376
Net Block	3,354	3,204	3,307	4,069
Goodwill	-	-	-	-
Cement Subs. Investment	56	2,362	2,352	2,379
Investments	624	939	1,422	1,786
Net Current Assets	1,003	426	461	632
Capital Employed	5,037	6,931	7,542	8,866
Net Worth	2,142	4,324	4,978	6,038
Minority Interest	-	-	-	-
Debts	2,421	2,008	1,980	2,240
Deferred Tax	474	599	584	588
Debt: Equity (x)	1.13	0.46	0.40	0.37
Book Value (Rs.)	234	472	543	659

Consolidated

FY04	FY05	FY06	9MFY07
10,702	11,317	11,932	13,494
6,394	6,299	6,416	7,660
2,037	1,958	1,773	1,881
-	-	-	-
270	769	1,352	1,866
475	673	652	784
9,176	9,699	10,193	12,191
3,348	4,086	4,838	6,286
515	500	514	775
4,108	3,934	3,683	3,975
1,205	1,179	1,158	1,155
1.06	0.86	0.69	0.56
365	446	528	686

- Strong Balance Sheet
- Leveraging in real terms even lower, to be viewed in the context of
 - Cash surplus
 - Debts include long term interest free Sales-tax Loans



Segmental Performance-Q3FY07

Standalone

Rs. Crores

Business	Revenue		PBIDT		PBIDT Margin (%)		PBIT		Capital Employed		ROAvCE (%) (PBIT basis)	
	Q3FY07	Q3FY06	Q3FY07	Q3FY06	Q3FY07	Q3FY06	Q3FY07	Q3FY06	Q3FY07	Q3FY06	Q3FY07	Q3FY06
VSF	653.7	515.8	223.3	124.2	34.5	24.1	204.7	107.6	1,181	903	80.6	47.9
Chemical	76.9	93.4	19.3	25.2	25.1	27.0	13.5	20.8	296	189	23.0	43.2
Cement	1,344.4	906.8	420.3	174.8	33.0	20.9	376.4	133.9	2,554	2,055	82.1	26.8
Sponge Iron	195.2	132.9	25.0	3.3	12.8	2.5	16.2	(5.2)	547	523	12.0	(4.1)
Textile	57.5	53.1	(0.3)	0.2	(0.5)	0.4	(2.9)	(1.3)	128	100	(11.1)	(5.1)
Direct Operations			687.5	327.6			607.9	255.8	4,706	3,770	65.2	27.6
Cement subsidiaries									2,327	2,232		
Company as a whole	2,279.4	1,660.1	710.4	334.3	31.3	20.2	629.8	261.1	8,866	7,458	@48.1	@22.5

Consolidated

VSF	736.8	529.6	243.1	124.6	33.3	23.5	223.3	107.7	1,345	930	80.5	46.7
Cement \$	2,582.9	1,692.5	840.8	323.0	32.6	19.1	738.4	227.2	7,961	6,813	45.0	13.6
Company as a whole\$	3,688.2	2,520.4	1,179.7	504.6	32.1	20.1	1,025.1	362.4	12,191	10,227	40.1	15.0

\$ including minority share

@ ROCE calculated after excluding investment in cement subsidiaries & related income

Segmental Performance-9MFY07

Standalone

Rs. Crores

Business	Revenue		PBIDT		PBIDT Margin (%)		PBIT		Capital Employed		ROAvCE (%) (PBIT basis)	
	9MFY07	9MFY06	9MFY07	9MFY06	9MFY07	9MFY06	9MFY07	9MFY06	9MFY07	9MFY06	9MFY07	9MFY06
VSF	1,665.8	1,433.9	511.9	339.3	31.1	23.9	459.3	291.6	1,181	903	60.3	43.3
Chemical	225.4	296.9	46.4	98.0	20.7	33.1	31.7	84.9	296	189	18.0	58.8
Cement	3,699.4	2,555.2	1,152.8	534.5	32.7	22.1	1,024.3	413.5	2,554	2,055	74.4	27.6
Sponge Iron	511.3	523.8	44.5	72.9	8.7	13.9	18.5	47.2	547	523	4.6	12.2
Textile	199.1	179.6	2.3	4.5	1.2	2.6	(3.1)	0.1	128	100	(4.0)	0.1
Direct Operations			1,757.8	1,049.2			1,530.7	837.2	4,706	3,770	54.8	30.1
Cement subsidiaries									2,327	2,232		
Company as a whole	6,181.9	4,873.7	1,843.6	1,126.8	30.0	23.3	1,613.2	911.1	8,866	7,458	@41.1	@26.2

Consolidated

VSF	1,932.6	1,476.9	544.6	339.0	28.4	23.2	487.1	290.2	1,345	930	58.6	41.9
Cement \$	7,101.9	4,817.1	2,255.3	959.5	31.8	19.9	1,955.6	672.7	7,961	6,813	39.7	13.5
Company as a whole \$	10,082.7	7,348.7	3,046.7	1,606.0	30.3	21.9	2,602.0	1,191.0	12,191	10,227	33.9	16.4

\$ including minority share

@ ROCE calculated after excluding investment in cement subsidiaries & related income



Viscose Staple Fibre : Summary

		Q3 FY07	Q3 FY06	% Chg.	9M FY07	9M FY06	% Chg.	FY06
Capacity	TPA	266,450	257,325	4	266,450	257,325	4	257,325
Production	MT	68,784	61,862	11	179,061	164,376	9	228,981
Sales Volumes	MT	67,061	66,025	2	182,137	181,764	--	242,399
Net Turnover	Rs. Crs.	647.0	515.2	26	1,647.7	1,418.1	16	1,918.8
Avg. Realisation	Rs./MT	90,389	72,816	24	84,617	72,670	16	73,786
PBIDT	Rs. Crs.	223.3	124.2	80	511.9	339.3	51	495.0
PBIDT Margin	%	34.5%	24.1%	--	31.1%	23.9%	--	25.8%
PBIT	Rs. Crs.	204.7	107.6	90	459.3	291.6	58	429.6
Capital Employed	Rs. Crs.	1,181	903	31	1,181	903	31	999
ROAvCE (PBIT Basis)	%	80.6%	47.9%	--	60.3%	43.3%	--	45.4%

Chemical : Summary

		Q3 FY07	Q3 FY06	% Chg.	9M FY07	9M FY06	% Chg.	FY06
Capacity	TPA	190,800	190,800	--	190,800	190,800	--	190,800
Production	MT	29,962	44,039	(32)	89,610	122,822	(27)	165,509
Sales Volumes	MT	29,337	44,283	(34)	90,121	121,717	(26)	165,853
Net Turnover	Rs. Crs.	76.7	93.0	(18)	224.8	296.3	(24)	385.0
Avg. Realisation	Rs./MT	21,035	18,846	12	20,422	21,587	(5)	20,594
PBIDT	Rs. Crs.	19.3	25.2	(23)	46.4	98.0	(53)	125.1
PBIDT Margin	%	25.1%	27.0%	--	20.7%	33.1%	--	32.5%
PBIT	Rs. Crs.	13.5	20.8	(35)	31.7	84.9	(63)	107.5
Capital Employed	Rs. Crs.	296	189	57	296	189	57	211
ROAvCE (PBIT Basis)	%	23.0%	43.2%	--	18.0%	58.8%	--	54.2%

Cement : Summary

		Q3 FY07	Q3 FY06	% Chg.	9M FY07	9M FY06	% Chg.	FY06
<u>Grey Cement</u>								
Capacity	Mn. MT	13.12	13.12	--	13.12	13.12	--	13.12
Production	Mn. MT	3.67	3.49	5	10.54	10.05	5	13.83
Sales Volumes *	Mn. MT	3.72	3.53	5	10.59	10.12	5	13.99
Net Turnover *	Rs. Crs.	1,175.5	760.5	55	3,261.3	2,207.9	48	3,140.5
Avg. Realisation	Rs./MT	2,918	1,959	49	2,824	1,988	42	2,046
<u>White Cement</u>								
Capacity	TPA	475,000	475,000	--	475,000	475,000	--	475,000
Production	MT	91,722	87,377	5	267,533	253,914	5	350,174
Sales Volumes	MT	93,571	90,474	3	264,967	251,902	5	347,500
Net Turnover	Rs. Crs.	99.3	77.8	28	266.3	206.0	29	291.8
Avg. Realisation	Rs./MT	6,456	6,097	6	6,435	5,933	8	5,984
PBIDT	Rs. Crs.	420.3	174.8	140	1,152.8	534.5	116	799.6
PBIDT Margin	%	33.0%	20.9%	--	32.7%	22.1%	--	23.3%
PBIT	Rs. Crs.	376.4	133.9	181	1,024.3	413.5	148	636.4
Capital Employed	Rs. Crs.	2,554	2,055	24	2,554	2,055	24	2,079
ROAvCE (PBIT basis)	%	82.1%	26.8%	--	74.4%	27.6%	--	32.0%

* Excludes traded volumes

Sponge Iron : Summary

		Q3 FY07	Q3 FY06	% Chg.	9M FY07	9M FY06	% Chg.	FY06
Capacity	TPA	900,000	900,000	--	900,000	900,000	--	900,000
Production	MT	116,996	90,972	29	357,503	396,732	(10)	505,825
Sales Volumes	MT	147,339	98,440	50	399,184	382,342	4	478,291
Net Turnover	Rs. Crs.	195.2	132.9	47	511.3	523.7	(2)	633.6
Avg. Realisation	Rs./MT	12,344	11,694	6	12,244	12,684	(3)	12,323
PBIDT	Rs. Crs.	25.0	3.3	--	44.5	72.9	(39)	67.9
PBIDT Margin	%	12.8%	2.5%	--	8.7%	13.9%	--	10.7%
PBIT	Rs. Crs.	16.2	(5.2)	--	18.5	47.2	(61)	33.7
Capital Employed	Rs. Crs.	547	523	5	547	523	5	530
ROAvCE (PBIT Basis)	%	12.0%	(4.1)%	--	4.6%	12.2%	--	6.5%

Textiles : Summary

		Q3 FY07	Q3 FY06	% Chg.	9M FY07	9M FY06	% Chg.	FY06
Net Turnover	Rs. Crs.	53.7	50.9	6	187.4	172.1	9	236.9
PBIDT	Rs. Crs.	(0.3)	0.2	--	2.3	4.5	(50)	3.4
PBIDT Margin	%	(0.5)%	0.4%	--	1.2%	2.6%	--	1.4%
PBIT	Rs. Crs.	(2.9)	(1.3)	--	(3.1)	0.1	--	(3.0)
Capital Employed	Rs. Crs.	128	100	28	128	100	28	93
ROAvCE (PBIT Basis)	%	(11.1)%	(5.1)%	--	(4.0)%	0.1%	--	(3.2)%



Production Data (MT)

Product	Q3 FY07			Q3 FY06			FY06		
	Capacity TPA	Production	%	Capacity TPA	Production	%	Capacity TPA	Production	%
VSF	266,450	68,784	103	257,325	61,862	96	257,325	228,981	90
Caustic Soda	190,800	29,962	63	190,800	44,039	92	190,800	165,509	87
Grey Cement *	13.12	3.67	112	13.12	3.49	106	13.12	13.83	105
White Cement	475,000	91,722	77	475,000	87,377	74	475,000	350,174	74
Sponge Iron	900,000	116,996	52	900,000	90,972	40	900,000	505,825	56

* Numbers are in Mn. MT

Divisional Turnover (Qty.) & Realisation

Product	Quantity (MT)			Realisation (Rs./MT)		
	Q3 FY07	Q3 FY06	FY06	Q3 FY07	Q3 FY06	FY06
VSF	67,061	66,025	242,399	90,389	72,816	73,786
Caustic Soda *	29,337	44,283	165,853	21,035	18,846	20,594
Grey Cement #	3.72	3.53	13.99	2,918	1,959	2,046
White Cement	93,571	90,474	347,500	6,456	6,097	5,984
Sponge Iron	147,339	98,440	478,291	12,344	11,694	12,323

* ECU Realisation

Numbers are in Mn. MT.

UltraTech: Consolidated Financial Performance

(Rs. Crores)

	Q3 FY07	Q3 FY06	% Chg.	9M FY07	9M FY06	% Chg.	FY06
Cement Production (Mn. MT)	3.59	3.32	8	10.46	9.70	8	13.71
Sales Volume(Mn. MT):							
Cement-Domestic*	3.21	2.95	9	9.49	8.59	10	12.20
Cement-Exports	0.36	0.38	(6)	0.94	1.10	(15)	1.51
Clinker	0.77	0.40	91	1.90	0.98	94	1.32
Total Volumes	4.34	3.74	16	12.32	10.67	16	15.03
Realisation(Rs./MT):							
Cement-Domestic*	3,019	2,017	50	2,901	2,035	43	2,113
Cement-Exports	2,791	2,715	3	2,862	2,458	16	2,480
Clinker	1,673	1,658	1	1,610	1,583	2	1,577
Net Turnover *	1,220.2	772.2	58	3,384.6	2,196.3	54	3,196.1
Other Income	16.9	7.2	136	39.0	23.7	65	31.8
PBIDT	400.5	133.2	201	1,059.7	380.8	178	606.6
PBIDT Margin %	32.8%	17.3%	--	31.3%	17.3%	--	19.0%
Interest	20.2	23.0	(12)	66.5	67.8	(2)	90.1
Depreciation	57.7	58.1	(1)	168.0	174.5	(4)	230.6
PBT	322.7	52.1	519	825.1	138.5	496	286.0
Current Tax	104.8	21.1	396	282.6	63.9	342	63.4
Deferred Tax	3.5	(1.1)	--	(11.5)	(16.9)	--	(4.2)
PAT	214.4	32.1	568	554.0	91.5	506	226.7
Minority Share	0.5	0.3	--	1.5	1.2	--	1.6
PAT after Minority Share	213.9	31.8	573	552.5	90.2	512	225.1
Earning Per Share, Basic & Diluted (Rs.)	17.18	2.55	573	44.4	7.3	512	18.1
* Adjusted for traded sales volumes	0.15	0.21	--	0.31	0.46	--	0.72

SDCC : Financial Performance

(Rs. Crores)

	Q3 FY07	Q3 FY06	% Chg.	9M FY07	9M FY06	% Chg.	FY06
Net Turnover	69.0	51.6	34	185.3	149.6	24	214.4
Other Income	0.7	0.6	11	3.6	3.3	11	4.8
PBIDT	20.5	8.3	145	43.5	30.1	44	44.4
PBIDT Margin %	29.6%	16.2%	--	23.5%	20.1%	--	20.7%
Interest	0.3	0.4	(11)	1.1	2.8	(61)	3.2
Depreciation	1.7	1.6	8	4.7	5.9	(20)	7.4
FBT	0.0	0.0	0	0.2	0.1	78	0.2
Profit before EIs	18.4	6.4	189	37.5	21.3	76	33.6
Exceptional Items	-	6.2	--	-	14.5	--	15.2
Profit after EIs	18.4	12.5	47	37.5	35.8	5	48.8



**GRASIM, THE ADITYA BIRLA GROUP'S FLAGSHIP COMPANY
REPORTS EXCELLENT PERFORMANCE FOR Q3FY 2007**

**Consolidated Net Profit at Rs.555 Crs., Up by 184%
Consolidated Net Revenue at Rs.3,688 Crs., Up by 46%**

Consolidated Financial Performance:

	Rs. Crores					
	Q3 FY07	Q3 FY06	% Change	9-months FY07	9-months FY06	% Change
Net Revenue	3,688	2,520	46	10,083	7,349	37
Gross Profit	1,128	451	150	2,888	1,442	100
Depreciation	155	142	9	445	415	7
Total Tax Expenses	308	96	221	757	284	166
Profit after Taxes	665	213	212	1,686	743	127
Less: Minority Share	110	18		277	51	
Net Profit	555	195	184	1,409	692	104
EPS (Rs.)	61	21	184	154	76	104

Grasim, the flagship Company of the Aditya Birla Group, has posted a commendable performance for the quarter ended 31st December, 2006. Increased capacity utilization, strengthening of operational efficiencies and enriched product mix have been the major success drivers. The realisations in the Cement and Viscose Staple Fibre businesses have improved significantly.

Grasim's consolidated revenues soared by 46% at Rs.3,688 crores (Rs.2,520 crores). Notwithstanding a substantially higher provision for tax expenses, which was up by 221% at Rs.308 crores (Rs.96 crores), Net Profit rose appreciably from Rs.195 crores to Rs.555 crores, an increase of 184%.

Stand-alone Financial Performance:

	Rs. Crores					
	Q3 FY07	Q3 FY06	% Change	9-months FY07	9-months FY06	% Change
Net Revenue	2,279	1,660	37	6,182	4,874	27
Gross Profit	687	311	121	1,772	1,053	68
Depreciation	81	73	10	231	216	7
Total Tax Expenses	194	76	156	480	237	103
Net Profit	412	162	154	1,061	600	77
EPS (Rs.)	45	18	154	116	66	77

On a stand-alone basis too, the results have been very impressive. While Revenues were up by 37% at Rs.2,279 crores (Rs.1,660 crores), Net Profit clocked a growth of 154% at Rs.412 crores (Rs.162 crores).

Highlights of Grasim's operations:

		Q3FY07	Q3FY06	% Change
Production -				
Viscose Staple Fibre	M.T.	68,784	61,862	11%
Cement	Mn. M.T.	3.67	3.49	5%
White Cement	M.T.	91,722	87,377	5%
Sponge Iron	M.T.	116,996	90,972	29%
Caustic Soda	M.T.	29,962	44,039	-32%
Sales Volumes -				
Viscose Staple Fibre	M.T.	67,061	66,025	2%
Cement	Mn. M.T.	3.72	3.53	5%
White Cement	M.T.	93,571	90,474	3%
Sponge Iron	M.T.	147,339	98,440	50%
Caustic Soda	M.T.	29,337	44,283	-34%
Net Realisation -				
Viscose Staple Fibre	Rs./M.T.	90,389	72,816	24%
Cement	Rs./M.T.	2,918	1,959	49%
White Cement	Rs./M.T.	6,456	6,097	6%
Sponge Iron	Rs./M.T.	12,344	11,694	6%
Chemical Products	Rs./M.T.	21,035	18,846	12%

Viscose Staple Fibre (VSF) Business

The VSF business has improved its performance on all operating parameters. Capacity utilization was higher at 103%, as compared to 96% recorded for the corresponding period. Sales volumes were up by 2% at 67,061 tons, the highest ever recorded in any quarter.

The Company's VSF capacity at Nagda, Harihar and Kharach will stand augmented by 49,275 tons to 315,725 tons per annum by FY08, upon completion of expansion and modernization at a total capital outlay of Rs.721 crores.

The Company and its overseas Group companies, as reported earlier, have formed a Joint Venture company (Birla Jingwei Fibres Company Limited) in China together with Hubei Jing Wei Chemical Fibre Company. Plans are afoot to double its current capacity of 30,000 tons per annum to 60,000 tons per annum in about a year's time.

The growth in Indian textile industry and the thrust on high value niche fibres portend well for the VSF business. The integrated plantation-cum-pulp plant at Laos and the acquisition of St. Anne Nackawic Pulp Mill, would also contribute to increased cost competitiveness.

The outlook for the VSF business continues to be bright.

Cement Business

The Cement business' performance has been excellent, propelled by strong growth in demand and realisations. Capacity utilisation was higher at 112% (106%). Revenues increased by 55% led by strong realizations. The share of blended cement increased from 49% to 61%. Higher dispatches through rail (from 37% to 46%) helped partially mitigate the escalating freight costs.

The White Cement business too did well. Production was higher by 5% at 91,722 tons. Volumes were up by 3% at 93,571 tons. Realisations increased by 6% at Rs.6,456 per ton.

Cement Subsidiaries

The performance of UltraTech Cement Limited has been noteworthy. Its sale of cement stood at 3.57 Mn. tons and clinker at 0.77 Mn. tons. Domestic cement realisations at Rs.3,019 per ton increased by 50%. Net Profit grew by 573% from Rs.32 crores to Rs.214 crores.

Shree Digvijay Cement Company Limited has reported a satisfactory performance. Sales volumes were up by 3% at 2.48 lac tons. Realisations grew by 30% at Rs.2,783 per ton. Net Profit was at Rs.18 crores, an increase of 47%.

Cement Capex plan

The Company plans to enhance its Cement capacity by 8 Mn. tons per annum. This would be brought about by:

- setting a Greenfield cement plant at Kotputli in Rajasthan (with a split grinding unit at Panipat in Haryana) of a total capacity of 4 Mn. tons per annum; and
- setting up a new cement plant at Shambhupura in Rajasthan (with a split grinding unit) of a total capacity of 4 Mn. tons per annum.

The Company would be setting up thermal power plants at both these locations. These projects which involve a total capital outlay of Rs.2,495 crores, are progressing satisfactorily. The Shambhupura plant is expected to go on stream by end-FY08, while the Kotputli plant is expected to be commissioned in Q1FY09.

Modernization, de-bottlenecking at the Company's other Cement plants, setting up of grinding unit at Dadri (Capacity: 1.3 Mn. MT), RMC plants and captive power plants are some of the other projects on the anvil. This would entail an investment of Rs.1,168 crores spread over the next two years.

The strong growth in demand from housing and infrastructure sectors coupled with the increased industrial investment, should further stimulate the Cement business. The outlook for the Cement business, thus, continues to be encouraging.

Sponge Iron Business

The performance of the Sponge Iron business was better. Production was higher by 29% at 116,996 tons. The strong demand from end use sectors saw sales volumes increase by 50% at 147,339 tons. Higher prices of coal based sponge iron resulted in realisations growing by 6% at Rs.12,344 per ton.

Inadequate supply of natural gas continues to impact volumes. The firm scrap prices would have a positive impact on the realisations of the product. With the

improvement in supply of natural gas expected by December, 2007, the business' prospects could improve thereafter.

Chemical Business

The Captive Power plant attached to the Chemical division remained shut for the entire quarter. This impacted production and consequently, sales volumes were lower by 34%. On the other hand, Realisations improved by 12% owing to higher Caustic and HCL prices, partially offsetting loss of contribution due to low volumes.

With the normalcy in plant operations restored in January, 2007, volumes are expected to improve. Realisations may however, be depressed in line with global prices.

The Company's focus will continue to be on optimum utilization of the plant capacity.

Outlook

Given Grasim's leadership status in its key business segments and focus on expanding its capacities, the Company is poised for a significant growth in the years ahead. Measures towards cost optimization and effective financial management are also expected to raise the Company's performance levels further in the years to come.

Grasim Industries Limited

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UNAUDITED FINANCIAL RESULTS
FOR THE QUARTER ENDED 31st DECEMBER 2006

I. CONSOLIDATED RESULTS :

Rs in Crores

	Three Months Ended 31st December 2006	Three Months Ended 31st December 2005	Nine Months Ended 31st December 2006	Nine Months Ended 31st December 2005	Full Year Ended 31st March 2006 (Audited)
Net Sales / Income from Operations	3,688.17	2,520.41	10,082.66	7,348.69	10,274.86
Other Income	64.66	29.63	167.28	149.76	217.27
Expenditure :					
- Decrease / (Increase) in Stock	4.03	(2.02)	3.32	(17.28)	6.30
- Raw Material Consumed	726.01	532.04	1,975.65	1,630.00	2,212.43
- Purchases of Finished Goods	37.37	28.09	80.40	74.06	109.93
- Payment to & Provision for Employees	165.38	138.15	500.51	396.10	543.31
- Power & Fuel	627.35	561.03	1,768.67	1,558.59	2,129.12
- Freight , Handling & Other Expenses	533.50	378.70	1,491.56	1,077.62	1,552.22
- Other Expenditure	479.54	409.46	1,383.12	1,173.36	1,608.30
Total Expenditure	2,573.18	2,045.45	7,203.23	5,892.45	8,161.61
Interest	51.55	53.04	159.20	163.64	212.23
Gross Profit	1,128.10	451.55	2,887.51	1,442.36	2,118.29
Depreciation	154.57	142.22	444.76	414.98	563.10
Profit before Exceptional Items and Tax Expenses	973.53	309.33	2,442.75	1,027.38	1,555.19
Surplus on pre-payment of sales tax loan	-	-	-	-	4.13
Profit before Tax Expenses	973.53	309.33	2,442.75	1,027.38	1,559.32
Provision for Current Tax	(297.40)	(105.59)	(760.15)	(324.44)	(434.88)
Provision for Deferred Tax	(10.40)	9.61	3.29	40.02	32.18
Net Profit	665.73	213.35	1,685.89	742.96	1,156.62
Less : Minority Share	110.34	18.01	276.92	51.12	115.98
Net Profit (After Minority Share)	555.39	195.34	1,408.97	691.84	1,040.64
Paid up Equity Share Capital (Face Value Rs. 10 per share)	91.69	91.69	91.69	91.69	91.69
Reserves excluding Revaluation Reserve					4,698.79
Basic & Diluted EPS for the period (Rupees)	60.57	21.30	153.67	75.45	113.50

II. STANDALONE RESULTS :

	Three Months Ended 31st December 2006	Three Months Ended 31st December 2005	Nine Months Ended 31st December 2006	Nine Months Ended 31st December 2005	Full Year Ended 31st March 2006 (Audited)
Net Sales / Income from Operations	2,279.39	1,660.09	6,181.94	4,873.70	6,703.48
Other Income	44.39	15.24	132.08	111.56	169.07
Expenditure :					
- Decrease / (Increase) in Stock	4.60	26.32	5.26	51.87	43.49
- Raw Material Consumed	577.94	433.70	1,576.82	1,345.49	1,822.68
- Purchases of Finished Goods	84.68	68.35	213.44	159.50	240.15
- Payment to & Provision for Employees	111.25	103.24	347.33	303.83	407.63
- Power & Fuel	311.41	277.95	856.46	787.62	1,074.81
- Freight , Handling & Other Expenses	261.06	183.10	727.91	532.81	750.02
- Other Expenditure	262.39	248.35	743.23	677.31	942.91
Total Expenditure	1,613.33	1,341.01	4,470.45	3,858.43	5,281.69
Interest	24.01	23.49	71.58	73.76	97.32
Gross Profit	686.44	310.83	1,771.99	1,053.07	1,493.54
Depreciation	80.69	73.26	230.35	215.70	291.64
Profit before Exceptional Items and Tax Expenses	605.75	237.57	1,541.64	837.37	1,201.90
Surplus on pre-payment of sales tax loan	-	-	-	-	4.13
Profit before Tax Expenses	605.75	237.57	1,541.64	837.37	1,206.03
Provision for Current Tax	(192.27)	(84.20)	(477.12)	(260.10)	(369.82)
Provision for Deferred Tax	(1.90)	8.50	(3.20)	23.20	27.00
Net Profit	411.58	161.87	1,061.32	600.47	863.21
Paid up Equity Share Capital (Face Value Rs. 10 per share)	91.69	91.69	91.69	91.69	91.69
Reserves excluding Revaluation Reserve					4,886.11
Basic & Diluted EPS for the period (Rupees)	44.89	17.65	115.75	65.49	94.14

III. SEGMENT REPORTING - CONSOLIDATED

Rs. in Crores

	Three Months Ended 31st December 2006	Three Months Ended 31st December 2005	Nine Months Ended 31st December 2006	Nine Months Ended 31st December 2005	Full Year Ended 31st March 2006 (Audited)
1. SEGMENT REVENUE					
a Fibre & Pulp	736.79	529.63	1,932.64	1,476.89	1,990.05
b Cement	2,582.93	1,692.45	7,101.89	4,817.13	6,938.30
c Sponge Iron	195.19	132.93	511.32	523.77	634.78
d Chemicals	76.88	93.37	225.43	296.93	386.35
e Textiles	57.47	53.13	199.09	179.57	247.14
f Others	87.16	60.75	231.43	170.09	233.81
TOTAL	3,736.42	2,562.26	10,201.80	7,464.38	10,430.43
(Less) : Inter Segment Revenue	(48.25)	(41.85)	(119.14)	(115.69)	(155.57)
Net Sales / Income from Operations	3,688.17	2,520.41	10,082.66	7,348.69	10,274.86
2. SEGMENT RESULTS					
a Fibre & Pulp	223.25	107.67	487.13	290.19	425.93
b Cement	738.39	227.21	1,955.55	672.73	1,074.76
c Sponge Iron	16.17	(5.23)	18.48	47.23	33.69
d Chemicals	13.53	20.77	31.73	84.90	107.51
e Textiles	(2.87)	(1.27)	(3.13)	0.06	(3.04)
f Others	15.26	7.93	42.38	25.43	39.06
TOTAL	1,003.73	357.08	2,532.14	1,120.54	1,677.91
Add / (Less) :					
Interest	(51.55)	(53.04)	(159.20)	(163.64)	(212.23)
Net Unallocable Income / (Expenditure)	21.35	5.29	69.81	70.48	89.51
Profit before Exceptional Items and Tax Expenses	973.53	309.33	2,442.75	1,027.38	1,555.19
Surplus on pre-payment of sales tax loan	-	-	-	-	4.13
Profit Before Tax Expenses	973.53	309.33	2,442.75	1,027.38	1,559.32
3. CAPITAL EMPLOYED					
a Fibre & Pulp			1,345.04	930.17	1,025.98
b Cement			7,961.46	6,812.70	6,804.09
c Sponge Iron			546.86	523.07	530.19
d Chemicals			295.81	188.59	210.75
e Textiles			127.97	100.02	92.55
f Others			419.15	339.49	339.95
TOTAL			10,696.29	8,894.04	9,003.51
g Unallocated Corporate Capital Employed			1,494.50	1,333.36	1,189.19
TOTAL CAPITAL EMPLOYED			12,190.79	10,227.40	10,192.70

IV. SEGMENT REPORTING - STANDALONE

	Three Months Ended 31st December 2006	Three Months Ended 31st December 2005	Nine Months Ended 31st December 2006	Nine Months Ended 31st December 2005	Full Year Ended 31st March 2006 (Audited)
1. SEGMENT REVENUE					
a Fibre & Pulp	653.74	515.76	1,665.83	1,433.88	1,935.37
b Cement	1,344.36	906.75	3,699.41	2,555.24	3,655.41
c Sponge Iron	195.19	132.93	511.32	523.77	634.78
d Chemicals	76.88	93.37	225.43	296.93	386.35
e Textiles	57.47	53.13	199.09	179.57	247.14
TOTAL	2,327.64	1,701.94	6,301.08	4,989.39	6,859.05
(Less) : Inter Segment Revenue	(48.25)	(41.85)	(119.14)	(115.69)	(155.57)
Net Sales / Income from Operations	2,279.39	1,660.09	6,181.94	4,873.70	6,703.48
2. SEGMENT RESULTS					
a Fibre & Pulp	204.74	107.59	459.33	291.57	429.62
b Cement	376.37	133.91	1,024.27	413.47	636.40
c Sponge Iron	16.17	(5.23)	18.48	47.23	33.69
d Chemicals	13.53	20.77	31.73	84.90	107.51
e Textiles	(2.87)	(1.27)	(3.13)	0.06	(3.04)
f Others	(0.07)	-	-	(1.35)	(1.39)
TOTAL	607.87	255.77	1,530.68	835.88	1,202.79
Add / (Less) :					
Interest	(24.01)	(23.49)	(71.58)	(73.76)	(97.32)
Net Unallocable Income / (Expenditure)	21.89	5.29	82.54	75.25	96.43
Profit before Exceptional Items and Tax Expenses	605.75	237.57	1,541.64	837.37	1,201.90
Surplus on pre-payment of sales tax loan	-	-	-	-	4.13
Profit Before Tax Expenses	605.75	237.57	1,541.64	837.37	1,206.03
3. CAPITAL EMPLOYED					
a Fibre & Pulp			1,181.13	902.63	999.03
b Cement			2,554.34	2,055.31	2,079.08
c Sponge Iron			546.86	523.07	530.19
d Chemicals			295.81	188.59	210.75
e Textiles			127.97	100.02	92.55
f Others			1.15	1.49	1.12
TOTAL			4,707.26	3,771.11	3,912.72
g Unallocated Corporate Capital Employed			4,163.03	3,691.08	3,633.40
TOTAL CAPITAL EMPLOYED			8,870.29	7,462.19	7,546.12

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V. NOTES

- 1 Consolidated Results have been prepared in accordance with Accounting Standard on Consolidated Financial Statements (AS-21), Accounting Standard on Accounting for Investments in Associates (AS-23), and Accounting Standard on Financial Reporting of Interest in Joint Ventures (AS-27) issued by the Institute of Chartered Accountants of India (ICAI).
- 2 The operations at Chemical Plant at Nagda, which were curtailed down to about fifty percent of capacity in the previous quarter due to shut down of captive power plant for major repairs, have been restored fully from 30th December, 2006
- 3 The company has entered into an agreement to acquire 31% share in the registered capital of Birla Jingwei Fibres Company Ltd.(BJFC), a joint venture among certain Aditya Birla Group Companies and Hubei Jing Wei Chemical Fibre Co. Ltd.(HJW), China. BJFC has acquired a Viscose Staple Fibre Plant in China having capacity of 30000 tons per annum and has commenced operations from 1st November 2006. Pending issue of Investment Certificate by BJFC to the Company and pending preparation of its financial results for the period ended 31st December 2006, the consolidated results of the Company do not include results of BJFC, the impact of which will not be significant.
- 4 Segments have been identified in line with the Accounting Standard on Segment Reporting (AS-17), taking into account the organisational structure as well as differential risks and return of these segments. Details of products included in each of the above segments are as under:
 - Fibre & Pulp - Viscose Staple Fibre & Rayon Grade Pulp
 - Cement - Grey & White Cement
 - Sponge Iron - Sponge Iron
 - Chemicals - Caustic Soda & Allied Chemicals
 - Textiles - Fabric & Yarn
 - Others - Mainly Telecom (in consolidated results)
- 5 No investor complaint was pending at the beginning of the quarter. During the quarter, six complaints were received, all of which have been attended by the Company and no complaints were pending at the end of the quarter.
- 6 Previous period's figures have been regrouped / rearranged wherever necessary to conform to the current period's classification.
- 7 The above Unaudited results for the quarter ended 31st December, 2006 have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at the meeting held on 23rd January, 2007. The limited review, as required under Clause 41 of Listing Agreement has been completed by the auditors of the Company and the related report is being submitted to the concerned Stock Exchanges.

For and on behalf of Board of Directors

Place : Mumbai
Date : 23rd January, 2007

D. D. Rathi
Whole-time Director

GRASIM INDUSTRIES LIMITED

Regd. Office: Birlagram, Nagda 456 331 (M.P.)

An Aditya Birla Group Company

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